

NYS JCOPE 540 Broadway Albany, NY 12207 NYC Clerk - Lobbying Bureau 141 Worth Street New York, NY 10013

December \(\frac{1}{2}, 2019 \)

Bolton-St. Johns, LLC agrees to provide Greater New York Hospital Association, Inc. for the benefit of Greater New York Hospital Association, Inc. with legislative and regulatory representation in New York State and the City of New York from January 1, 2020 through December 31, 2020. The fee shall be payable monthly beginning January 1, 2020 as follows:

• \$14,167 per month for NYS lobbying and \$10,000 per month for NYC lobbying

After the initial ninety (90) day period, this agreement is cancelable upon thirty (30) days written notice. Other services in addition to lobbying will not be provided by the Lobbyist.

If the above meets with your approval, please so indicate by signing and dating this letter in the space provided below and e-mailing a copy to our Albany office. We will file a copy of this signed letter with the New York State Joint Commission on Public Ethics and the Office of the City Clerk of the City of New York-Lobbying Bureau.

Agreed to and Accepted By:

Greater New York Hospital Association, Inc.

Lee H. Perlman

Executive Vice President, Administration

& Chief Financial Officer

Bolton-St. Johns, LLC

William J. McCarthy, Partner